# Join us on Fueling The Filipino Drive







## **COMPANY PROFILE**

EcoOil operates more than 150 retail stations located strategically in key islands of the country. Expansion continues with its flagship stations coming to the North Luzon Tollway and EDSA; bringing affordable and high-quality fuel products to every Filipino.

EcoOil aims to empower Filipino motorists by fueling the genuine Filipino spirit and passion through its core values anchored on reliability, quality-service and safety, and at the same time, offering beneficent promotions that will help uplift their livelihood.

Ecology Energy is a strong partner in nationbuilding through its unique "cardinal" approach in its retail business engagement by helping aspiring entrepreneurs achieve their dreams. With this, EcoOil focuses on Fueling the Filipino Drive.

## VISION

To be the leading Filipino-owned retail brand in the Philippines' petroleum industry.

## MISSION

EcoOil aims to Fuel The Filipino Drive by uplifting the Filipino spirit through its core values: reliability, quality-service and safety. Raising industry standards by fostering livelihood through attainable offerings and promotions.



## **150 STATIONS AND GROWING!**

#### Province

Aklan Antique Antique Antique Bacolod City Bacolod City Bacolod Citv Bacolod City Bacolod City Bacolod City Bataan Bataan Bataan Batangas Batangas Batangas Bicol Bohol Bohol Bohol Bohol Bohol Bohol Bohol Bukidnon Bukidnon Bulacan Bulacan Bulacan Bulacan Bulacan Cagayan De Oro Cagavan De Oro Cagavan De Oro

Station Province Nabas Cagavan Valley Hamtic2 Cagayan Valley Anini-Y Capiz Laua-An Capiz Villamonte 1 Cavite Taculing Cavite Villamonte 2 Cebu Aliiis Cebu Singcang-Airport Cebu Circumferential Rd. Cebu Morona Cebu Mariveles Cebu Palihan Cebu Lipa Cebu San Pedro Cebu Darasa Cebu Del Gallego Cebu Batuan Davao City Totolan Davao Del Sur Baclavon Guimaras Bagacay Talibon Guimaras San Agustin, Talibon Guimaras Pilar Guimaras San Miquel Guimaras Impasug-Ong Ilocos Norte Alae Ilocos Norte San Francisco Ilocos Norte Minuyan llocos Norte Muzon llocos Norte Pandi Ilocos Norte San Rafael Bulacan Lumbia Ilocos Norte Bugo llocos Norte

JR Boria

llocos Norte

#### Station

Gonzaga Lallo Cagayan Cuartero Sigma Tejero Silang Balamban Carcar Pagsabungan Paknaan Pari-an Samboan Ginatilan Dalaquete Inoburan Pinamungaian Tulic Argao Matina Digos (Ex-Jetti) Sto. Rosario Buenavista Wharf Jordan Nueva Valencia Suclaran Piddia But-Tong (Airport Rd.) Sta. Joaquina Sarrat Dingras Burgos Pasuquin Bacarra Sulbec

Province llocos Norte Ilocos Norte llocos Norte llocos Norte Ilocos Norte llocos Norte llocos Norte Ilocos Sur Ilocos Sur Ilocos Sur Iloilo lloilo Iloilo Iloilo Iloilo Iloilo Isabela Isabela Isabela Laguna Laguna Laguna Laguna Laguna Laguna Laguna Levte Levte Levte Levte Levte

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Station Vintar Nueva Fra Batac Banqui San Nicolas San Vicente Currimao Narvacan San Vicente Tagudin Banate Balasan Leganes San Miguel Molo Tabucan Gamu Naguillan San Isidro Maiaviav Mabitac San Isidro Uno Bigaa Sirang Lupa Mavapa Ormoc Basper Burabod Burauen Kawayan 99 Diit 91 Abucay

#### Province

Levte Masbate Masbate Masbate Masbate Masbate Metro Manila Mindoro Occidental Mindoro Occidental Mindoro Occidental Negros Oriental Nueva Ecija Palawan Palawan Palawan Palawan Palawan Palawan Pampanga Pangasinan Pangasinan Rizal Rizal Rizal Romblon Romblon Tarlac

#### Station

Pago Balud Placer Baleno Esperanza Malinta Novaliches Magsavsav Mamburao Pag-Asa Sibulan Sta, Catalina Palinpinon Bio-Os Ma-Ao Kalumboyan Malabugas Cabanatuan Sabang Bacungan San Rafael Ppc Mangingisda Tagumpav Busuanga Guagua Bugallon Sta, Barbara Cainta Antipolo La Vista Tanay Sibuyan Odiongan Gerona



## Grow your business at EcoOil. Become a dealer today!

Build your dream gas station through an EcoOil franchise. Pick a dealership opportunity that suits you.

## **Dealership Formats:**

## Dealer Owned Dealer Operated Station (DODO)

Dealers that have a pre-existing/existing station who are interested to carry the EcoOil brand by dressing-up their station in accordance with EcoOil's branding. EcoOil will be responsible to dress up the station. In line with this, an exclusive supply agreement is required with highly competitive price offers under wholesale pricing. Note that EcoOil can extend the credit line of dealers using the station as collateral.

#### **Operator Qualifications:**

- Good social and moral character
- Owns an existing/pre-existing station

## Company Owned Dealer Operated Station (CODO)

Dealer deposits Php 800,000 as cash bond. The cash bond serves as the credit line for the dealer's working capital. The maximum credit term is 30 days.

#### **Operator Qualifications:**

- Good social and moral character.
- Financial investment amounting to 1,000,000.00 pesos that serves as a cash bond.



## Ready to fuel your business?

EcoOil is a Filipino-owned fuel retail brand offering high-quality fuel products to every Filipino. Join the further expansion. Here are the steps to set up your gas station franchise.



- 1. Submit the application requirements
  - a. Operator Data Sheet copy c/o District Manager
  - b. SEC/DTI Certificate
  - b. Active Business Permit
  - c. Income Tax Return/ Audited Financial Statement (2 years)
  - d. Latest Two-Month (2) Bank Statement
  - e. BIR Certificate of Registration
  - f. Company Profile
- 2. Initial Interview
- 3. Business Plan Presentation for the Associated Station for Dealership
- 4. Final Interview
- 5. Contract Signing
- 6. Station Turnover



We are excited to partner with you. Our District Manager for your proposed area is here to guide you on your journey. **Application is just a call away**.

## LUZON:

Regional Retail Manager Jerissa Vinluan-Bacus 0917 140 3805

Cagayan & Isabela Albert Cajugao 0917 509 4130

Ilocos Norte/Sur Miguel Nadal 0917 118 9167

North Luzon Cholo Savellano 0917 509 4130 Metro Manila & Rizal Carlo Cecillo 0917 308 7701

MIMAROPA & Masbate Paul Reyes 0969 435 6091

#### South Luzon

Jerissa Vinluan-Bacus Regional Retail Manager 0917 140 3805

### VISAYAS & MINDANAO:

Regional Retail Manager Anne Santos 0977 806 2760

Panay & Guimaras Island Mennen Sang-alan Area Manager 0966 165 7986

Cebu, Bohol & Leyte Dan Lipang 0930 611 8197

Negros Island Oda Tampus 0917 479 3853 North Mindanao Bimbo Manlegro 0995 498 1162

South Mindanao Miljun Manuel 0932 522 8998



## Fueling the Filipino Drive!

www.ecooil.ph

For general information, contact:

Jimmy Muñoa 0917 139 8552

Dealer Development & Training Manager

f Ø ecooilph